

INNOVATIONS by Jayman

As one of Alberta's largest home builders, Jayman offers customers a wide range of beautiful homes in Calgary's and Edmonton's most desirable communities. Jayman MasterBUILT® is a market leader and has been providing the highest standard of quality for more than 30 years by blending fine craftsmanship with the most advanced construction technologies available. Jayman has been named one of Alberta Venture's "Fast 50" and is a Platinum winner of the "50 Best Managed Companies" in Canada. Jayman has also achieved a Top 5 ranking in the JD Power survey's and is an organization committed to Service Excellence. We currently have an opportunity for an experienced

Area Sales Manager

in our Innovations Division, who has experience with relationship building and a track record of success in new-home sales.

Key Deliverables:

- Showcase the features and benefits of Jayman homes to potential customers
- Work with customers to identify their needs and wants in a new home
- Document the sale of the new home and complete all necessary paperwork
- Manage the customer relationship throughout the sale and building process
- Respond to customer issues and concerns in a timely manner
- Ensure signage and other collateral is in place and appropriate

Essential Relevant Experience

- Experience in a new-home sales position
- Strong ability to multi task
- Attention to detail and able to review legal documents for accuracy and completeness
- Must have a sense of urgency
- Good computer skills including Outlook, Excel and Word.

Location: This position will be located in **Calgary and/or Surrounding Area.**

If you feel that this is the right challenge for you, and you meet these qualifications, please respond by **4:00pm on November 25, 2011** by sending your resume and cover letter in Word or .pdf format to careers@jayman.com or to the following address:

Jayman MasterBUILT Inc.
Human Resources Department
#200, 3132 – 118th Avenue SE
Calgary, AB T2Z 3X1

***We thank all applicants for their interest; however only those selected for an interview will be contacted.
No telephone or agency inquiries please.***