

AREA SALES MANAGER

COMPANY: Jayman BUILT

LOCATION: Edmonton, AB

TYPE: Full-time

JOB DESCRIPTION:

A Profession in New Home Sales?

The Journey Starts Here.

Jayman BUILT, one of Alberta's top home builders, currently has openings for **Single Family Area Sales Managers** at our Edmonton location.

As a **Single-Family Home Area Sales Manager**, you understand Customer Experience is everything. You are outgoing, self-motivated, and have the passion and knowledge to bring homes to life for every buyer. You aren't afraid to get your hands dirty in order to get the job done.

Are you ready to join our team and help provide our customers with the home of their dreams?

Level 3 – Area Sales Manager:

- When you qualify you are eligible for the opportunity to manage and grow one of Jayman's premium franchises with the support of the entire Jayman team, including:
 - Multiple show homes.
 - State-of-the-art sales centre.
 - Award-winning designs.
 - Customer Centric Proprietary Process and Systems.
 - Delivering World Class Customer Experience.
- Earning potential is \$93,600-\$300,000 +

Attributes for an Area Sales Manager:

- 3-5 years of sales experience.

- Desire & ability to master the 'Jayman Way'.
- Driven to be #1!
- Responsible to meet or exceed sales budgets.
- Leader and mentor.
- Ownership of the Customer Experience.
- Coordinating all departments to deliver the Jayman process.
- Clear and thorough understanding of the construction process.
- Desire to continuously grow.
- Ability to communicate ideas and feedback to improve the Jayman brand.

As a 2022 Best Managed Company, we will provide you the following:

- Commission based compensation program
- Flexible health and dental benefits
- Opportunity to participate in a unique Jayman Employee Investment program
- Employer matching Group RRSP program and discount programs on Jayman products
- Continuing education is a focus at Jayman, and you have the opportunity to participate in customized annual education & training
- Opportunity for growth and career advancement
- Employee Discounts
- Social Club events
- Annual wellness allowance

For the last 43 years, Jayman BUILT has been proud to be one of Alberta's top home builders. Join the award-winning team and contribute to our exceptional track record. Please send your resume and cover letter to careers@jayman.com.

We thank all applicants for their interest; however only those selected for an interview will be contacted. No telephone or agency inquiries please.