

SALES AMBASSADOR

COMPANY: Jayman BUILT

LOCATION: Calgary, AB

TYPE: Full-time

JOB DESCRIPTION

A Profession in New Home Sales? The Journey Starts Here.

Jayman BUILT, one of Alberta's top home builders, currently has an opening for a **Full-Time Multi Family Sales Ambassador** at our Calgary location.

As a **Sales Ambassador** you understand customer service is everything. You will be the first person to greet potential customers as they enter our show homes. You are available to work on evenings and weekends for a total of 33 hours per week.

Are you ready to be a part of the team to provide people with the home of their dreams?

LEVEL 1 – SALES AMBASSADOR

- ▶ Base Salary and Vacation Days
- ▶ Hours are Mon-Thurs 1pm to 8pm and Sat-Sun 11am-5pm. Fridays and one additional weekday off.
- ▶ Eligible for benefits after successfully completing probationary period
- ▶ As a Sales Ambassador, you will receive onsite training, which includes:
 - ▶ Training in product.
 - ▶ Show home presentation.
 - ▶ CRM and Administrative training.
 - ▶ Cultivating new prospects.

200-3132 118 Avenue SE, Calgary, AB T2Z 3X1
PHONE 403.258.3772 FAX 403.253.3576

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Performance lives here.

DAY IN THE LIFE OF A SALES AMBASSADOR

- ▶ Team selling environment with experienced, proven Area Sales Managers and Associate specialists complimented with a robust and strategic marketing plan
- ▶ Support the Sales Team by greeting customers and ensuring they are comfortable during their visit
- ▶ Registering customers in the company CRM system.
- ▶ Answering customer questions about the various home designs and floor plans
- ▶ Showcasing the features and benefits of our homes to potential customers.
- ▶ Ensuring signage and other collateral is in place and appropriate.
- ▶ Demonstrating the values and visions of Jayman BUILT

ATTRIBUTES OF A SALES AMBASSADOR

- ▶ Professional attire and manner.
- ▶ Show up with high energy, self-motivated and self-starter.
- ▶ Desire to learn and grow.
- ▶ Proficiency in data entry.
- ▶ Team player with integrity and curiosity.
- ▶ Thirst for delivering Customer Experience.
- ▶ Sales acumen, ability to interact with customer in person, email and on the telephone.
- ▶ Proficiency in excel, word and outlook.

AS A 2023 BEST MANAGED COMPANY, WE WILL PROVIDE YOU WITH

- ▶ Continuing education is a focus at Jayman, and you have the opportunity to participate in customized annual education & training.
- ▶ Opportunity for growth and career advancement
- ▶ Employee Discounts
- ▶ Social Club events

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For the last 44 years, Jayman BUILT has been proud to be one of Alberta's top home builders. Join the award-winning team and contribute to our exceptional track record. Please send your resume and cover letter to careers@jayman.com.

We thank all applicants for their interest; however only those selected for an interview will be contacted. No telephone or agency inquiries please.

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