



Performance lives here.

MORTGAGE BROKER

COMPANY: Jayman Financial

LOCATION: Calgary, AB

JOB DESCRIPTION:

Turning Dreams into Reality. Picture a Career with Us.

Jayman Financial is a division of the Jayman Group of companies, with offices in Calgary and Edmonton. We are a high-volume brokerage house with a current opening for an experienced **Mortgage Broker** on our Calgary team.

As our newest Mortgage Broker, you will have the opportunity to develop business opportunities and relationships within the Jayman BUILT family. Jayman Financial will offer you competitive compensation and an opportunity to work as an independent contractor in a friendly and fast-paced environment.

What makes this position unique over other brokerages?

- Instant referral sources. The successful applicant will be assigned a certain number of sales centres which sell new homes and condominiums. These sales centres refer their customers to Jayman Financial.
- Exclusive access to referral sources. The sales centres are directed to send as many leads as possible to Jayman Financial. No other outside mortgage agents are permitted to deal with the sales centres.
- Relationships are developed internally with our teams in the sales centres. There is no requirement to do outside business development unless you want to.

- Business created from outside referral sources is encouraged. You can continue developing your existing sources.

What you bring to the table?

- Valid RECA (Real Estate Council of Alberta) license
- Thorough understanding of Canada Guarantee, CMHC (Canada Mortgage and Housing Corporation) and SAGEN guidelines
- Flexibility to work hours and days as dictated by the needs and requirement of our sales centres and clients, including evenings and weekends
- Energetic, positive, competitive, and results-oriented
- Able to operate under policies and guidelines as established by Jayman Financial

As a 2022 Best Managed Company, we will provide you the following:

- The position is compensated 100% by commission, and the opportunity exists to earn an excellent income from \$150,000+
- Opportunity to participate in a unique Jayman Employee Investment program.
- Customized Training Programs. Continuing education is a focus at Jayman, and you will have the opportunity to participate in annual education & training.
- Opportunity for growth and career advancement.
- Company Perks/Discounts.
- Social Club events.
- On-site gym & parking.

Please send your resume and cover letter to apply at careers@jayman.com.

We thank all applicants for their interest; however only those selected for an interview will be contacted. No telephone or agency inquiries please.