



Performance lives here.

SALES ASSOCIATE

COMPANY: Jayman BUILT

LOCATION: Calgary, AB

TYPE: Full-time

JOB DESCRIPTION:

A Profession in New Home Sales?

The Journey Starts Here.

Jayman BUILT, one of Alberta's top home builders, currently has openings for **Single Family Sales Associates** at our Calgary location.

As a **Single Family Sales Associate**, you understand customer service is everything. You are outgoing, self-motivated, and have the passion and knowledge to bring homes to life for every buyer. You aren't afraid to get your hands dirty in order to get the job done.

Are you ready to bring people's dream homes to reality?

Level 2 – Sales Associate:

- When you qualify to become a Sales Associate, you receive up to a 3-month training salary of \$2,600 per month and \$1,000 commission per home sold during the onboarding in that community.
- Support and train under the Area Sales Manager.
- You will then qualify for Professional Home Builders Institute training which consists of:
 - Professional Selling 1 & 2, & Customer Service.
- After the 3-month training you will transition to commission with earning potential of \$40,000-\$100,000.
- Addition benefits includes:

- Health, Dental, Long-Term Disability and Life Insurance benefits.
- Group RSP.
- Opportunity to participate in a unique Jayman Employee Investment Program.
- 3 weeks vacation.
- Jayman annual comprehensive sales training.

Attributes of a Sales Associate:

- 1-2 years of sales or customer facing experience.
- Loyalty and supportive.
- Sense of urgency.
- High attention to detail.
- Self-motivated.
- Pride of the brand & a belief in ownership of the 'Jayman Way'.

As a 2022 Best Managed Company, we will provide you the following:

- Commission based compensation program
- Flexible health and dental benefits
- Opportunity to participate in a unique Jayman Employee Investment program
- Employer matching Group RRSP program and discount programs on Jayman products
- Continuing education is a focus at Jayman, and you have the opportunity to participate in annual customized education & training
- Opportunity for growth and career advancement
- Employee Discounts
- Social Club events
- On-site gym & parking

Do you see the potential? Are you ready to be part of the lifestyle? Join the award winning Jayman BUILT team and contribute to our exceptional track record, with over 30 thousand homes built in the last 42 years.

Please send your resume and cover letter to apply at careers@jayman.com.

We thank all applicants for their interest; however only those selected for an interview will be contacted. No telephone or agency inquiries please.