



Performance lives here.

SALES CONSULTANT

COMPANY: Jayman BUILT

LOCATION: Calgary, AB

TYPE: Full-time

JOB DESCRIPTION:

Builder of the year 22 times. Picture a career with us.

Wen-Di Window Fashions, a division of Jayman BUILT, is currently seeking a **Sales Consultant** to join our team.

As a **Sales Consultant** you understand that customer service is everything. You are able to work in a fast-paced environment, have the ability to multitask, and have a strong administrative background. You have a passion for window coverings and the ability to think outside the box! You confidently react well under pressure and treat others with respect.

Are you ready to join our team and help provide our customers with the finishing touches to their dream home?

A Day in the life of a Sales Consultant:

- Conducting one on one customer appointments, guiding them through the custom options and fabrics for their custom interior window coverings.
- Discovering customers expectations and desires for their future Jayman home and translating it into product options.
- Creating price estimates and quotations for review.
- Proficient in ordering products and scheduling within specified timeframes.
- Continually improve product knowledge and stay up to date with current trends.
- Additional appointments off-site for external retail customers.

- This role will primarily consist of Monday through Friday office hours, with the occasional Saturday and Evenings based on business volumes.

What you will bring to the table:

- A diploma or certificate in Design or Interior Decorating.
- 1-3 years experience in retail sales would be considered a strong asset.
- Emphasis on excellent customer experience and attitude.
- Experience with Hunter Douglas products or equivalent product lines.
- Valid driver's license & a reliable vehicle.
- Excellent verbal and written communication skills.
- Ability to work independently as well as alongside a team.
- Proactive nature with the ability to adapt to frequently shifting priorities.
- Strong organizational skills with a dedication to committing to deadlines.

As a 2022 Best Managed Company, we will provide you the following:

- Base salary range \$35,000.00 to \$45,000.00 with the opportunity to earn additional commission between \$18,000 - \$37,000 based on sales volume.
- Opportunity to participate in a unique Jayman Employee Investment Program
- Flexible health and dental coverage
- Employee matching group RRSP program
- Opportunity to participate in annual customized education and training programs.
- Opportunity for growth and career advancement
- Employee discounts
- Annual wellness allowance
- Social Club events

Do you see the potential? Are you ready to be part of the lifestyle? Join the award winning Jayman BUILT team and contribute to our exceptional track record, with over 30 thousand homes built in the last 42 years. Please send your resume and cover letter to careers@jayman.com.

We thank all applicants for their interest; however only those selected for an interview will be contacted. No telephone or agency inquiries please.